

Capture the best retail opportunities



Retail and Investment Services

Greenville, South Carolina

**AVISON
YOUNG**

OVERVIEW

Drive your retail performance and growth

With a combined 25 years of experience specializing in tenant and landlord representation in the retail sector, Avison Young's Greenville retail brokerage team can expertly guide you through every stage of your business's growth endeavors.

We understand consumer and market trends, with deep market insights allowing us to develop custom solutions to drive success for tenants and landlords.

Our team of retail experts has deep insight as well as accurate and timely local and market intelligence to identify and capitalize on opportunities. Whether you are expanding into new markets, growing your presence in an existing one, or driving success in your retail real estate portfolio, we partner with you to create flexible solutions that drive growth. Our collaborative, integrated service structure helps ensure consistency and efficiency across your entire portfolio.



OUR TEAM



Rakan Draz
Vice President



James McKay
Vice President



Macy Scoggins
Associate

The right team for your success

As trusted market experts, our leasing brokerage team is equipped with **unparalleled industry knowledge as well as the latest tools and resources** to help you negotiate a better deal, saving you time and money.

Our team has a proven track record assisting landlords and developers with the leasing process from the preliminary stages of development through the entire lease negotiation process. Using our market and retailer knowledge, we deliver customized solutions for each of our clients. Beginning with early-stage advisory services such as recommendations on desirable spatial and infrastructure requirements through property marketing and continuous prospecting, we are able to secure the right tenant for a space.

We work with tenants through the entire leasing/purchasing process starting with determining what the exact requirement is, finding and touring suitable alternatives and going through the lease/purchase negotiation process.

We have the experience of guiding hundreds of businesses to better real estate outcomes. Most importantly, our success depends on great client satisfaction, which is why we strive to understand each client's goals and provide objective advice tailored to your individual property needs.



OUR SERVICES

What we provide our clients

Consulting and advisory

Landlord representation

Project management

Property management

Tenant representation

Lease negotiations

Renewal or restructure negotiations

Relocation

Build-to-suit

Purchase vs. lease analysis

Site selection

Market feasibility studies

Acquisitions

Disposition

Sublease

Competing uses

Demographics

Traffic analysis

Space planning

Master brokerage

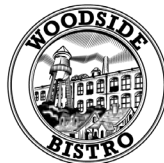
NOTABLE RELATIONSHIPS

We make it our mission to deliver expert retail real estate knowledge to our clients across South Carolina and beyond. Utilizing our local and regional market expertise, we provide customized solutions that maximize value for each client. Our approach is holistic and consistent. It starts with our understanding of clients' business priorities, not with real estate transactions.

Developers



Retail/restaurant



NOTABLE TRANSACTIONS



Army Navy Store

660 S. Main Street | Greenville, SC

- **Location:** Downtown Greenville
- **Representation:** Seller
- **Type:** Building sale
- **Size:** 7,173 sf



.408 Jackson

366 Field Street | Greenville, SC

- **Location:** Downtown Greenville
- **Representation:** Landlord
- **Type:** Restaurant leasing
- **Size:** 3,649 sf



Cocobowlz

NC | SC

- **Locations:** Six current locations
- **Representation:** Tenant
- **Type:** Restaurant leasing
- **Size:** 750 sf – 2,075 sf

Our approach starts with understanding your business priorities, not with real estate transactions.



Sully's Steamers

GA | NC | SC | TN

- **Locations:** Seven current locations
- **Representation:** Master brokerage
- **Type:** Restaurant leasing
- **Size:** 800 sf – 2,400 sf



1598 Sandifer Boulevard

Seneca, SC

- **Location:** Seneca, SC
- **Representation:** Seller
- **Type:** Retail investment sale
- **Size:** 16,992 sf



20 Liberty Lane

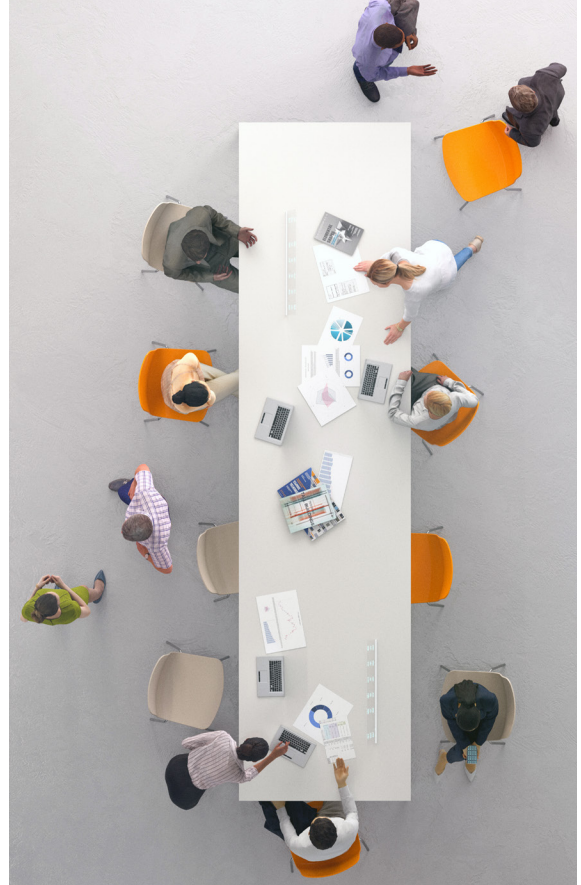
Greenville, SC

- **Location:** Midtown Greenville
- **Representation:** Buyer
- **Type:** Adaptive reuse leasing
- **Size:** 58,960 sf

WHY AVISON YOUNG?

Avison Young is accelerating our comprehensive suite of brokerage and professional services to meet our clients' needs.

We've designed our structure to best serve our clients by building a culture which fosters collaboration across our organization and is supported through internal and external subject matter experts in many critical specialty areas.



Avison Young creates real economic, social and environmental value as a global real estate advisor, powered by people.



Our agile team has market expertise and access to some of the smartest technology in the commercial real estate industry, which our team uses to work on creating your competitive advantage. We have retail real estate professionals in each of our offices globally. Whether you need multi-market help or have a need in a specific market, we will assemble a team that will be an empowered partner invested in your success.

We deliver the best solutions, supported by best-in-class resources worldwide, to ensure the success of your real estate strategy – and ultimately, your business.



Let's talk.

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